



## **Waterly Acquires OpWorks to Elevate Data-Driven Decision-Making from Asset to Work Order Management**

**April 30<sup>th</sup>, 2024 / Crystal Lake, IL** – Waterly, the fast-growing software company founded in 2017 by proud water and software professionals in the heart of the Midwest, has acquired OpWorks, a water/wastewater asset and maintenance management tool to provide expanded value to existing communities and facilities of all sizes. Since 2014, OpWorks has operated as a sister company of [AE2S](#), a specialized water engineering services firm.

A three-time named Top 100 GovTech Company by Government Technology, Waterly is currently operational in 22 states (plus Canada), empowering 3,500+ active users across more than 2,000 utility sites. With this strategic acquisition, Waterly adds six new states to help fuel its plans to support small to large utilities across America. Together, Waterly and OpWorks will be able to better help communities solve water problems affordably by connecting data entry, asset and work order management, and reporting.

Waterly and OpWorks were both built from the ground up from within the water/wastewater industry, with direct input from engineers, operators and facility managers. With aligned goals and shared community-centric values, both have been at the forefront of providing affordable and purposely built operations software that meets users where and when they need to be met.

By adding OpWork’s suite of asset offerings, Waterly has further positioned itself as a recognized industry leader in creating more of a comprehensive platform that transforms how economies of scale can continue Waterly’s mission to make safe water more affordable to manage.

Commenting on this exciting acquisition news, Waterly’s “Chief Cook & Bottle Washer” (and Co-Founder & CEO) Chris Sosnowski, remarked:

*“We’re absolutely thrilled that AE2S found a new home for OpWorks with us and that it was such a natural part of our mission and growing family of customers and staff. We are equally excited about how we can now help our customer base with a growing suite of simple data management tools.”*

Expressing his excitement surrounding the acquisition, Grant Meyer, CEO of [AE2S](#), added:

*“We are incredibly proud to have developed OpWorks and brought a technology focused tool to customers throughout the water/wastewater industry. Now, we are excited to have OpWorks become part of Waterly to create a new standard for cloud-based data management and CMMS. Waterly is a strategic home to successfully scale OpWorks, expand offerings and solutions for better facility operations, and provide outstanding service to current and future customers.”*

#### About Waterly:

Waterly is a data management platform for aggregating data from people, SCADA, labs, and IoT, as well as reporting and trending. The app helps operators and managers free up time, save money, and get rid of spreadsheets and clipboards by digitizing water data to help “unlock” their data’s value. Waterly’s mission is to make digital data management simple, accessible, and affordable to all size utilities and contract operations. To expand upon its presence and provide further value to communities, Waterly launched its WaterClick Partner network, which simplifies integrations between Waterly’s core product and vetted, compatible partners. The expanded data capabilities address peripheral pressing challenges related to SCADA cyber connectivity, power, lab data, and weather data.

Learn more at: [www.waterly.com](http://www.waterly.com)

#### About OpWorks:

OpWorks is a web-based and cloud-based Computerized Maintenance Management System and Data Management Software, offering digital data collection forms, custom reports, preventative and reactive maintenance work orders, daily logs, document management and more. With a focus on streamlining and simplifying operations, we have established ourselves as a trusted partner in data management regarding all water and wastewater related facilities. OpWorks has proudly been in business for the past ten years and intends to continue providing customer-centric service in the future.

Learn more at: <https://opworksconnect.com/>

Media Contact:

Pete Nassos, COO, Waterly

[Pete@waterly.com](mailto:Pete@waterly.com)